

# About The Hive:

The Hive Youth Zone is a purpose-built facility for Wirral's young people which opened on 8th April 2017. Our goal is that every young person on the Wirral has somewhere to go, something to do and someone to talk to, and young people made more than 45,000 visits to the building last year. Our state of the art building in Birkenhead is open to all young people aged 8-19, and up to 25 for young people with disabilities or additional needs. It boasts a rooftop football pitch, skate park, garden, training kitchen, climbing wall, training kitchen, cafe, sports hall, arts and media room, music and dance studios, boxing ring and gym – with more than 20 activities on offer six days per week.

All young people using The Hive are supported by a team of qualified youth workers with expertise across a range of issues from mental health and healthy relationships to careers, building skills and gaining experience.

During the school day, The Hive plays host to alternative education and employability work with young people, as well as hosting sports sessions and other activities for schools.

Our team of almost 50+ dedicated professionals are here to make sure every young person who walks through our doors has a fantastic experience – and wants to come back again, and again, and again!



# Being part of #TeamHive:

What you'll get:

- An inclusive, fun and welcoming working environment
- The opportunity to make a real impact in young people's lives
- The chance to grow and develop your skills both here at The Hive and via the **Onside Talent Academy**
- Company pension
- Subsidised meals in our cafe
- On-site gym (times vary)
- A chance to work in a vibrant, state-of-the-art facility.

You can take a virtual tour of the site to see more **here**.



An **OnSide** Youth Zone

**Job position:** Trusts and Grants Fundraiser

**Salary:** £30,000 Annum

**Location:** The Hive Youth Zone

**Contract:** 40 hours per week (part-time considered for the right candidate)

**About the role:** This role will lead and manage all Trust and Foundation applications, playing a pivotal role in The Hive Youth Zone's Fundraising Team, developing our fundraising capabilities and growing this income stream. The primary purpose is to generate unrestricted income and deliver funding for targeted core projects.

### **Main duties and responsibilities:**

- Deliver annual income, according to agreed target, by submitting bids to charitable foundations, grant makers, public sector tenders and some statutory funders that meet the funding needs of The Hive Youth Zone.
- Proposing, researching, costing and writing grant applications for a range of gift levels that typically range from £5000 - £50,000
- Working collaboratively with the team in the submission of your bids, working to pre-agreed priorities for core funding.
- Developing partnerships with key stakeholders to strengthen the offer included in applications for the benefit of the Youth Zone
- Ensuring that The Hive's delivery team is aware of all deadlines that funders need to meet throughout the funding period.
- Working as part of the team to monitor performance against agreed KPI's.
- Stewardship of donors, supporting the team to produce high quality reports that exceed donors' expectations and encourage ongoing/uplifted support for the Youth Zone.
- Utilise our CRM system Salesforce to record all fundraising activity accurately and ensure that records are kept up to date.
- Comply with all policies and procedures regarding safeguarding, fundraising regulation, codes of conduct, health and safety, and equality and diversity and ensure we comply with GDPR standards.
- Be an active member of the team, carrying out any other reasonable duties as requested by the management team, and operating in line with the values and principles of the Youth Zone.
- Be a role model for young people and present a positive "can do" attitude.
- Take personal responsibility for own actions.
- Commit to a culture of continuous improvement.
- To assist with any promotional activities and visits that take place at the Youth Zone.

# Additional Information:

The successful candidate will join a strong, supportive team often referred to as a family who all share the aspiration of giving young people the best opportunity to be the best version of themselves. The successful candidate will be given access to an employee assistance programme provided by Medicash, be eligible for the team recognition scheme and will be given the opportunity to attend multiple training sessions. Successful candidates will also have use of the onsite gym during restricted hours subject to a gym induction.

# How to apply:

Send your CV and a brief cover letter to:  
[Laura.Shaw@thehiveyouthzone.org](mailto:Laura.Shaw@thehiveyouthzone.org)



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